

# Curriculum Vitae

## Sabrina Harris Agostini

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### EDUCATION

- 2012 - 2015    **Architecture and Urban Planning M.S. (stricto sensu)**  
University of São Paulo (São Paulo, Brazil)  
Attended courses on real estate development, land use policy, neighborhood master plan design and analysis, and urban environmental comfort.  
*Dissertation title: Urban spatial structure of São Paulo Metropolitan Area: Causes and consequences for mobility and equity.*
- 2010 - 2011    **Business Administration Certificate (lato sensu)**  
INSPER (São Paulo, Brazil)  
Graduate program for junior professionals in an executive career track, comprising 396 hours of classes in business fundamentals, business skills, and results management.
- 2002 - 2008    **Architecture and Urban Planning B.S. with minor in Civil Engineering**  
University of São Paulo (Brazil)  
*Graduation project: Estimated value of public subsidies necessary to enable the urban redevelopment typologies presented by Professor J.C.S. Goncalves' group at the 2008 Urban Age South America Conference, organized by the Cities Programme at the London School of Economics and Political Science.*

### PUBLISHED PROCEEDINGS

- 2015    *Understanding Modal Use in São Paulo. XIII NECTAR (Network on European Communications and Transport Activities Research) International Conference, Ann Arbor, USA.*
- 2014    *São Paulo Spatial Structure and Mobility from 1997 to 2012 and Beyond: Transformation through Urban Policies. T2M (International Association for the History of Transport, Traffic & Mobility) Annual Conference, Philadelphia, USA.*
- 2012    *The Perception of the Value of Sustainability in the Brazilian Real Estate Market (in Portuguese). Latin American Real Estate Society International Conference, São Paulo, Brazil.*
- 2009    *Critical Analysis of Brazilian Housing Policy and Proposal of Subsidy Calculation Model Based on Transportation Sustainability Criteria (in Portuguese, joint work with T. Serra and J.C.S Goncalves). Latin American Real Estate Society International Conference, São Paulo, Brazil.*

## RELEVANT WORK EXPERIENCE

2024-present **Associate Professor of Practice**, School of Planning and Public Affairs, UIOWA, Iowa City, IA.

Designs and lectures undergraduate level courses.

2007-2013 **Real Estate Business Consultant**, CTE, São Paulo, Brazil.

- Developed methodology and coordinated feasibility studies of more than 50 greenfield and brownfield developments, equivalent to over \$2 billion in sales value and 700 acres of land.
- Developed methodology and coordinated the financial monitoring of 15 real estate developments, equivalent to \$450 million in sales value and 13 acres of land.
- Provided training on the real estate process and feasibility studies for company coworkers (approx. 30 people), and financial monitoring of real estate developments for clients' employees (approx. 20 people).
- Participation in the technical analysis of the land bank and ongoing developments of Alphaville Urbanismo, which was prepared prior to its acquisition by Blackstone and Patria Investimentos. Those companies paid \$ 651 million for 70% of the company and this represented one of the largest transactions in the sector in the past years.

2014 **Intern at the Department of City Planning**, Pittsburgh, PA.

- Assisted Americans with Disabilities Act (ADA) Coordinator for Pittsburgh, PA.
- Attended planning commission meetings, summarized ADA-relevant goings-on, and reported back to Coordinator.
- Assisted in the reviewing and processing of ADA parking spots in the city.
- Represented the ADA Office at relevant fairs and expos throughout the greater Pittsburgh area.

## CONTINUING EDUCATION

2022 Data Structures & Algorithms (CSCI204). Undergraduate course at Bucknell University, taught by Prof. Rajesh Kumar.

2022 Introduction to Computer Science (CSCI203). Undergraduate course at Bucknell University, taught by Prof. Susan Baish.

2020 Deep Learning Specialization. Online machine learning courses taught by Andrew Ng.

2014 Urban Economics. Master's level course at Heinz College, Carnegie Mellon University, taught by Prof. Edson Severnini (audited).

## PROFESSIONAL DEVELOPMENT

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| 2024 | 2024 APA Iowa Chapter Annual Conference, in Sioux City, IA.   |
| 2023 | "Greater Susquehanna Valley Chamber of Commerce Annual Meeting", organized by the Greater Susquehanna Valley Chamber of Commerce. |
| 2023 | "Women in Construction", event organized by the National Associations of Women in Construction.                                   |
| 2017 | Center for Women's Entrepreneurship Open House, Chatham University.   |
| 2015 | Center for Women Event, Center for Women Pittsburgh.  |

## IN THE MEDIA

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| 2020 | <a href="#"><i>Why are cities so expensive?</i></a> (in Portuguese). <b>Caos Planejado</b> . Caos Planejado is a popular Brazilian online platform focused of diffusion of knowledge on urban issues. |
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